

Dates
Jan 21-25, Oct 20-24
(Abuja)
Apr 21-25 (Lagos)
July 21-25 (Kaduna)

Course Ref
EE/F/06

Duration
1 Week

Fee
NGN 89, 500



Sample Schedule

- 🕒 **Morning Session I**
The first session of the day lasts two and half hours
- 🕒 **Tea Break**
A 30-minute tea break for relaxation, tea and light snacks
- 🕒 **Morning Session II**
The second session stretches into noon and only last one and half hours
- 🕒 **Lunch Break**
- 🕒 **Afternoon Session**
The third and final session lasts two hours
- 🕒 **Group Activity**
Participants interact in different group tasks



www.bratim.com
info@bratim.com

INSURANCE COMPANY ANALYSIS

Abuja (Head Office)
Bratim Training Nigeria
Sanusi Dantata House
Cadastral Zone AO
Central Business
District, Abuja Nigeria.
Tel: +234 (0) 9
2732187, 2730646

Kaduna
Old Cultural
Building, Nagwamatsé
House,
Ahmadu Bello Way.
Phone: 08030408384

Lagos
29/32 African Church
Street,
Jungle Bus-stop,
Off College Road,
Ogba-Ifako.
Phone: +234 (0)1
4380620, 4720893

Offa
40 Olafa way, Offa.
Kwara State.
Phone: 08027653515,
08030408384

Analyzing insurance companies is very different from analyzing corporates and thus presents unique challenges and industry specific issues. In this programme, learn the financial analytical techniques to assess financial strength and operating performance of property & casualty and life & health insurance companies domiciled in Nigeria.

LEARNING OBJECTIVES

Students will be able to:

- Describe major industry trends and challenges
 - Differentiate between admitted and non-admitted assets
 - Identify major SAP to GAAP reconciling items
 - Explain how an insurer values and accounts for acquisition costs
 - Describe how an insurance company calculates its reserves
 - Differentiate between loss reserves, policy reserves, LAE, UPR and IBNR
 - Identify the key elements of risk transfer in a reinsurance agreement
 - Compute various ratios to assess an insurer's operating results
 - Explain the methodologies used by rating agencies
 - Identify warning signs of an insurer experiencing financial distress
 - Forecast the combined ratio required to achieve a desired ROE target
 - Predict how changes in key variables will affect an insurer's financial results
 - Describe the likely impact of international accounting (IFRS) on the insurance industry
 - Refresh your knowledge of key insurance terms and concepts
- Development of statutory accounting
 - Objectives of solvency regulation
 - Overview of insurance company financial statements: SAP
- Generally Accepted Accounting Principles (GAAP)**
- Regulatory environment
 - Development of GAAP
 - Objectives of GAAP
 - Overview of insurance company financial statements: GAAP
- Statutory vs. GAAP Comparisons**
- Solvency vs. going concern concept
 - Admitted vs. non-admitted assets
 - Comparisons of reserving methods
 - Accounting for revenues & expenses
 - Accounting for acquisition costs
 - Capital & surplus reconciliations
- Asset Valuation**
- Invested assets: bonds, stocks, real estate, mortgage loans, receivables, goodwill and intangibles
 - Impairment & impairment tests
 - Receivables
 - Deferred acquisition costs (DAC)
- Operations Analysis**
- Premiums written vs. earned
 - Losses paid vs. incurred
 - Operating expenses
 - Net investment income earned
 - Realized capital gains (losses)
 - Impact of reinsurance
- Reinsurance Transactions**
- Definition of reinsurance
 - Types of reinsurance
 - Ceded and assumed reinsurance

COURSE CONTENT

Introduction

- Industry overview and analysis
- Recent scandals and shenanigans
- Emerging issues and challenges

Statutory Accounting Principles (SAP)

- Regulatory environment

- Affect of reinsurance on operations
- Reinsurance assets
- Reinsurance liabilities
- SAP vs. GAAP differences
- Finite risk reinsurance
- Testing for risk transfer

Financial & Rating Agency Measures

- Capacity ratios
- Liquidity ratios
- Leverage ratios
- Profitability ratios
- Financial ratings: What do they mean?

Capital Adequacy Analysis

- Statutory solvency analysis
- NAIC's risk-based capital (RBC) formula
- Rating agency capital adequacy

measures(BCAR)

- Warning signs of financial difficulties

Financial Forecasting

- Establishing required rates of return
- Correlating combined ratios with ROE

Liability Valuation

- Case & IBNR reserves
- Policyholder benefits
- Claim reserves
- Annuity reserves
- Loss adjustment expense (LAE)
- Unearned premium reserve (UPR)
- Deposit Liabilities
- Assessing reserve adequacy